# Conversion and Portability



### **Keeping your life insurance active**

#### Stay protected. Keep life insurance active by electing CONVERSION or PORTABILITY

When eligibility for coverage ends under the group contract, an insured may have the following two options to continue coverage without providing evidence of insurability (documentation of health history):

**Conversion:** An employee's Group Term Life Insurance is converted to an individual permanent Universal Life insurance policy that can build cash value over time.

**Portability:** An employee's Group Term Life Insurance is continued through a separate group plan. Accidental Death and Dismemberment (AD&D) coverage can also be ported alongside your Life coverage. AD&D coverage is an added rider attached to your existing basic life policy that will pay an additional benefit to the beneficiary if the cause of death is an accident, or there is loss of use of specific body parts due to an accident. Portability (port) is a less expensive alternate to conversion.

Employees may be eligible to convert <u>or</u> port Basic Life, Optional Life, and Dependent Life coverage. Certain limits and restrictions apply to Retiree Life coverage; therefore, please refer to the comparison chart below for additional information regarding eligibility.

### **How do Conversion and Portability Compare?**

Conversion	Portability
Type of Coverage	Type of Coverage
Individual Universal Life (UL).	Term insurance offered under a separate group plan.
Coverage Amount	Coverage Amount
An employee can apply for Individual Life insurance coverage equal to or less than the benefit amount of the group term life insurance that was in	Portability has both minimum and maximum coverage amounts.
effect with the employer when the coverage ended.	The <b>maximum</b> amount allowed to be ported is the <i>lesser</i> of the amount of coverage in effect upon loss of coverage or:
Conversion is <b>NOT</b> available on AD&D coverage.	<ul> <li>Employee: \$500,000</li> <li>Spouse: \$500,000</li> <li>Child: \$100,000</li> <li>The minimum amount allowed to be ported is as follows:</li> <li>Employee: \$10,000</li> <li>Spouse: \$5,000</li> <li>Child: \$2,500</li> </ul>
	AD&D coverage can also be ported alongside your Life coverage.

#### **Eligibility**

An employee can convert their Group Life Insurance coverages to Individual Universal Life insurance policy if their coverage terminates in whole, or in part, due to:

- Retirement or termination of employment
- Retiree coverage ended
- Reduction in coverage due to Age
- A change in employee status that results in a loss of eligibility

An employee's dependents and/or spouse can also continue their coverage due to:

- Employee's death
- Divorce from employee
- When the employee's child is no longer a dependent
- Employee approved for Waiver

#### Eligibility

An employee can port their Group Life Insurance coverages to a separate Group Term Life insurance policy if their coverage terminates in whole due to:

- Retirement or termination of employment
- Reduction in coverage due to Age
- A change in employee status that results in a loss of eligibility

An employee's dependents and/or spouse can also continue their coverage due to:

- Employee's death
- Divorce from employee
- When the employee's child is no longer a dependent
- Employee approved for Waiver

Once retirement benefits commence, you are no longer eligible to port your coverage.

### **Evidence of Insurability** (documentation of health history) and **Cost of Coverage**

Evidence of Insurability is not required.

Several factors, including the individual's age, gender, state of residence and smoker status at the time of conversion, determine the planned premium for the Individual UL policy. UL features a flexible premium design that can change over time based on policy performance and adaption to the insured's changing needs.

# **Evidence of Insurability** (documentation of health history) **and Cost of Coverage**

Evidence of Insurability may be required based on whether standard rates or preferred rates are selected, and whether or not an increase is requested at the policy anniversary:

- Standard Rates: No Evidence of Insurability is needed
- Preferred Rates: Evidence of Insurability is required

Age banded rates increase based on a five-year schedule.

Dependent Children will have a separate rate sheet which is provided in the portability packet.

### **Increasing or Decreasing Coverage Amounts After the Initial Application**

Once coverage is converted, employees may **not** increase or decrease the coverage amount selected at initial enrollment.

#### **Increasing or Decreasing Coverage Amounts After the Initial Application**

Coverage may be both increased and decreased, however specific rules apply to both increases and decreases, as follows:

- Coverage can be decreased as needed, but not below \$10,000 (employee), \$5,000 (spouse) and \$2,500 (child)
- Coverage can be increased by \$25,000 at the policy anniversary, but an increase may require evidence of insurability

<ul> <li>Coverage Reduction or Termination</li> <li>Coverage will reduce or terminate at policy maturity. The following applies:         <ul> <li>Policy maturity varies between ages 95 to 121 and this is based on premium contribution and the benefit amount selected; and</li> <li>Cash value is paid out as a living benefit if the insured is alive on the policy maturity date.</li> </ul> </li> </ul>	Coverage Reduction or Termination  • Employee: 70  • Spouse: 70  • Child(ren): 26
Cash Value and Loans Yes, the policy builds cash value. Insureds may borrow against the cash value on a tax-advantage basis.	Cash Value and Loans  No, this policy will not build a cash value. Since there is no cash value, loans are not permissible.
Surrendering the Policy Policies can be surrendered for cash value.	Surrendering the Policy As there is no cash value, there is no option to surrender. The employee may stop paying premiums at any time and the policy will lapse.
Canceling the Policy The insured is the only one who can cancel a policy prior to the scheduled maturity date.  • After the maturity date, the insurance company may also cancel the policy.	Canceling the Policy The policy can be canceled by the policy holder or the insurance company with notice.

### How do I apply?

Conversion	Portability
Within 31 days from your loss of coverage, contact Lincoln Financial	You will receive an application from your employer either directly or through
Group at 800-423-2765 (option 1) and follow the prompts.	the mail. Send your application (see address below) and first premium
	payment within 31 days of the date coverage would otherwise end.
	Lincoln Life Assurance Company of Boston
	C/O Portability/Conversion Service Center
	P. O. Box 7146
	Portland, ME 04112
What happens after I submit my application?	What happens after I submit my application?
Once we have received and processed your completed paperwork and	Your coverage continues as long as you pay the premiums,
premium, you will receive documentation of your new individual policy	per the terms of coverage.
within three to four weeks.	
Additional Questions?	Additional Questions?
Please contact Lincoln Customer Service at 800-423-2765 (option 1).	If you have additional questions regarding life portability, you may contact
	the Portability/ Conversion Service Center at 888-786-2688.